



GDPR Privacy Policy

Prologue

Thank you for choosing Discovery Yachting as your yachting vacations and fleet provider.

Discovery Yachting is highly committed to respecting your privacy and implementing methods and measures in order to protect your personal data in compliance with General Data Protection Regulation (GDPR) (EU) 2016/679.

During your interaction with us, either directly or through a third party, we collect information, via telephone, through email exchanging or through our website, social media and promotional activities.

We never share nor reveal your personal information to any third parties, unless this is either mandated by applicable Law or required for the fulfillment of offered and paid services, contractual obligations and legitimate interests. Even then, and at all times you have the right to request from us to delete all your information to the extent of course that retaining such is not mandated by the Law.

Please spend the time to carefully read the following Privacy Notice, and our Terms of Use in order to have a clear understanding on the conditions you are agreeing to by browsing and using this website, ordering our products and services and interacting with us

We will be glad to help with any question you may have, but in case you don't agree with any of our policies or any terms & conditions thereof please feel free not to proceed to further use of our website and therefore understand that we may be prevented from accepting your yacht charter request or booking order.

Privacy Notice

This Privacy Notice aims to inform you on how we collect and process your personal data through the use of our website, when you make a yacht charter offer request or booking request, when you purchase a product or service from us, when you participate in any of our competitions that we hold, when you sign up to our newsletters and when you follow us on any social media.

Our Privacy Policy Covers the following:

- Legal basis & purpose of personal data collecting and processing
- How we collect personal data
- What personal data we collect
- How we use personal data
- Data storage and retention
- Where we store personal data
- How long we retain your data
- Who we share personal data with?
- Your rights to your personal information

Personal Data Protection & Security Statement

Discovery Yachting shall process your personal data in compliance with General Data Protection Regulation (GDPR) (EU) 2016/679 and Greek National Law 2472/1997, and has taken all reasonable organizational, technical and security measures for the protection of personal data against unauthorized access, misuse, detection, loss or destruction.

In charge of data processing:

Full Name of Legal Entity: Discovery Yachting MCPY

Registered Address: 21 Thermaikou str. 57019 Thessaloniki Greece

Postal Address: Marina Gouvia Rd. NW Marina Entrance 49 100, Kontokali, Corfu island, Greece

T&F: +302661099739 | M: +306972318820

email: info@discoveryyachting.com

Terms and meaning

Herein the term "Discovery Yachting" or "we" or "us", shall refer to Discovery Yachting MCPY and all its personnel, subsidiaries companies etc. By the terms "you" or "client" or "customer", shall refer to the visitor of our website or client interacting by all ways with Discovery Yachting.

Furthermore, herein the term "Third Parties" shall refer to the following: services and products providers respective to your charter party agreements and contracts, including yacht charter agencies, brokers, yacht base operators and partners, yacht owners, yacht crews, solicitors, counselors, insurance companies, bankers, auditors etc. state's tax offices, port authorities, coast guard, customs, Ministry of Maritime affairs etc. and finally companies which provide systems' administration and IT solutions.

Legal base & purpose of personal data collecting and processing

Your personal data is collected and processed on the basis of:

- **Consent** given to us to process your personal data for the purpose of contacting with you, interacting with you, providing you with offers and quotations, communicating to you our company special offers and news, promotional activities and other information related to our business.
- **Operational & Contractual Requirements** for the purpose of entering into or realizing any contractual agreement with you and fulfilling the contractual obligations arising.
- **Legal Requirements** imposed by regulations in force, as for the purposes of notification and registration which we are obliged to perform in compliance with legislative conditions for conducting the activities of yacht chartering and accommodation.
- **Legitimate Interest**, for the purpose of improving our services, our products, our business procedures and our marketing efforts.

How we collect personal data

We collect information via various ways and sources, so we have organized them for your ease of reference by type of interaction and channels of inquiry and contact with us.

Direct interaction

Should you decide to

- Make a request for information.
- Make a request for an offer and ask for quotation regarding our services or products.
- Pay for offered services via our website or bank.
- Subscribe to our newsletters
- Sign up and participate to our competitions or promotional activities
- Give us feedback and reviews regarding our services or products.
- Interact with our company for any other reason.

then you provide us and give us access to personal data by,

- filling-in inquiry forms through our website
- filling-in forms when visiting us at fairs and expos
- corresponding with us by post, phone, email, in person or otherwise

Indirect Interaction:

We may receive and collect personal data from third parties such as your yacht charter agency, broker or travel agencies when inquiring or booking products or services of ours, via them.

Automated Technology Interaction:

When visiting and browsing our website, we possibly automatically collect statistical and technical data that can identify your device and location but not you as a person. We collect data by using server logs, cookies and data analytics technologies and services provided by third party suppliers such as Google.

When you follow us on social media, the collection, processing, storage and use of your information, subject to the Privacy Policy of the respective social media platform. We may possibly view information that you may share via the social media platforms while platform providers provide analytics tools which we may use for informational and marketing analysis reasons.

Should you be chartering a yacht from us, we may possibly automatically collect yacht's coordinates tracking information only for safety reasons and emergency handling situations, as well as for the reason of improving the level of yachting services experience that we offer to clients.

What Personal Data We Collect

The personal data which we collect is always reasonable, necessary and maintained to the minimum requirements imposed by terms of necessity for perspective operational and contract performance, legal requirements or other legitimate interest.

To help you understand easily the types of personal data which we collect and process, we have organized them by interaction as follows:

Website Browsing Data:

In order to improve your experience on our website we use "Cookies" which are text files sent by web server to your browser and stored by your browser onto your device allowing our website to recognize the device, but these do not identify you. In case of a purchase or payment made via our website, we may use cookies to keep track of the transaction.

You can refuse the use of "Cookies" by selecting the appropriate settings on your browser. Please note however that by disabling cookies you may not be able to use our website in full.

We may as well use Google Analytics service which collects statistics regarding browsing actions (if applicable IP address, operating system and browser type) stored in Google Servers, which provides us with reports containing such statistics info which do not identify any individual personally but help us understand website performance and how we can improve it.

Contact Data & Newsletter subscription Data

When you contact Discovery Yachting via our contact forms, you make a subscription to our Newsletter, we shall collect your Full name, e-mail address, phone numbers and your inquiry, request and notes, so that we can get back to you, with a reply according to the purpose of your contact. Should you contact us via our contact forms in our website, then we may also receive your IP address.

Services Inquiry/Request Data

When you send to us an inquiry for quotation or making a request for chartering a yacht or for any other services of ours, either by phone, e-mail or through your charter agency, then additionally we may also collect information regarding your sailing vacations preferences such as Yacht type, check in/out date, sailing waters area, vacations requirements including the number of people onboard, charter party participants, full crew list and passenger's list, in order to process your inquiry or request and be able to provide you with the best matching reply.

Booking Agreement/Charter Party Agreement Data

Please notice that it is totally charterer's and skipper's responsibility to make sure that all members of the crew or company, who are sailing with them, have knowledge, are fully aware of the content of our Privacy Policy, totally agree and consent to the actions on their behalf during the duration of the charter and with any interaction with us.

Please also notice that the personal data required to be collected, processed, distributed and stored by law, or under legitimate interest or reasonable requirement in order to be able to provide our services and to fulfill the terms of a contract needs to be provided from you accurately and on time.

Should you fail to do so then we may not be able to provide our services or fulfill the contract so we may be obliged to decline or cancel your booking.

Decided to book your amazing sailing vacations or motor cruising vacations with Discovery Yachting, please find below the data we need to collect and confirm with you which are required for legal and operational purposes, as follows:

	Charterer (Person or if charterer is a company then company's legal representative data)	Skipper & Co-Skipper	Passengers
Identity Data (Minimum Requirements by Law)	<ul style="list-style-type: none"> Name & Surname Gender Date of Birth Nationality Scanned Passport or ID Address E-mail address Cell Phone Number 	<ul style="list-style-type: none"> Name & Surname Gender Date of Birth Nationality Scanned Passport or ID Address E-mail address Cell Phone Number Scanned Official Sailing License 	<ul style="list-style-type: none"> Name & Surname Gender Date of Birth Nationality Scanned Passport or ID Address E-mail address Cell Phone Number
Financial and Payments Data	<ul style="list-style-type: none"> Tax Registration Number (if applicable) Bank Account Details (if refund is to be made) Debit/Credit Card full Details (for purposes of payment, damages, refunds, security deposits) 		
Travel/Services Organization Data	<ul style="list-style-type: none"> Transfer requirements Flight Details ETA (Arrival, Departure time) Accommodation details 		
Yacht Charter Preferences & Custom made-Personalized Premium Services Data	<ul style="list-style-type: none"> Custom made personalized charter arrangements – requirements (tailor-made itineraries, provisioning, occasion arrangements, premium services etc.). May include Personal Data such as Biometrics data (e.g for Promotional T-shirt gift, hats-caps etc.), dietary details notice and information about health and medical conditions requiring attention. 		

Sailing Coordinates Data

Discovery Yachting provides exceptionally maintained yachts, however, during your charter, you may require from us technical support or other help, or you may even face an emergency requiring immediate assistance. So, it is more than important for us to be able to define your current location, as it would be crucial at that time to respond fast and effectively. For these purposes, some of our yachts are equipped with GPS tracking devices transmitting GPS coordinates of navigation. This info can be also used as proof in the events of damages or accidents caused during the charters.

How we use personal data

The main ways of using your data are for Operational-Legal requirements and Marketing.

Operational & Legal Requirements

These refer when we need to

- reply to an inquiry or request of any purpose that we have received from you
- prepare and issue a contract between you and us as parties
- realize and fulfill a contract we have together, to render our services
- comply with legal obligations and regulations
- Act for and protect our legitimate interests or those of an involved third party

Marketing

Discovery Yachting will never sell or make available your personal information in any way to any third party for the purposes of advertising or marketing actions of third parties.

We only use your information and data to

- improve our offered services, including our website operation
- improve our marketing analysis
- create lists of recipients for newsletters including offers and deals.

If you have already contacted us requesting information, or quotation, for our services, or if you have subscribed to our newsletters or registered with us into a promotional action, or a competition of ours or participating via invitations for good causes or if you have provided us with your contact details during a fair, or if you have been a client of ours, and on condition that you have not opted out of our lists or requested in advance to be excluded, then you may be receiving marketing material from Discovery Yachting.

Data Storage & Retention - Where we store your data

Your data and information are stored in our servers, devices and protected physical storage locations in our offices as well as in servers owned by third parties. We apply a variety of processes and technologies including security equipment (controlled access technologies etc.) and software solutions (firewall, antivirus, data encryption) to protect your information from any unauthorized access, use, or disclosure.

As most of the businesses globally do, we may also use essential services such as e-mailing and data storage from external suppliers. We pay attention and we select only reputable trustworthy suppliers such as Google, Microsoft, Dropbox, Mailchimp etc. as they process and store data on servers of their own.

Despite all our efforts and the fact that all reasonable precautions, and measures has been taken, it is known that no business can fully eliminate security risks associated with data and information.

How long we retain your data

Your personal data and information are retained for as long as it is required to fulfil the purposes which we have collected them for, or as mandated by applicable legislation and regulations, including tax and accounting requirements as well as for purposes of a dispute.

At any time, you can unsubscribe from our marketing lists such as our Newsletters' recipients and we will immediately set your marketing preferences accordingly. However, the already collected data and info including electronic correspondence may be retained for legal and legitimate purposes as when such information is respective to a contract.

Please keep in mind that in order to be able to provide our services and to fulfill the terms of a contract, your data provided by you, need to be accurate.

Who we share personal data with

Discovery Yachting will never sell or otherwise make your information available to any third party for any purpose which is beyond operational or legal obligations and requirements. Sharing your information is strictly limited to operational or legal obligations purposes.

Our personnel have access to your data and information, via our protected systems using passwords to obtain authorization. Our personnel may also have access from remote locations such as various ports and marinas. Our personnel are informed regarding GDPR so that they have knowledge of the potential risks from unauthorized use or disclosure of your personal data and always care to make sure that our handling process minimize these risks. Our charter party agreements as well as all printed charter documentation, passenger's list etc. are always placed in a solid company's folder and will never be left unattended or accessible by any unauthorized person, during the port authorities' paperwork clearing etc.

We only share your personal data and information with third parties if totally necessary and according to all the above already mentioned, with our operational partners such as charter agents and brokers, third party yacht owners, yacht crews, charter-base operators and personnel, remote technical support, other services suppliers as long as they are requested to provide services or goods to you which are ordered via us on your behalf, and all competent authorities such as Port authorities, Coast guard, Ministry of Maritime Affairs, Tax offices, customs etc.

Your rights to your personal information

Subject to applicable Law, under certain circumstances you have the right to request to,

- access your personal data
- update in order to complete, correct and make accurate your personal data
- erase your personal data (deletion) if that data processing represents disproportionate interference with your interests. Please note that for some reasons, deletion may be delayed due to the archiving obligations requested by law.
- object processing of your personal data
- have data portability - You may ask us to provide you the data you have given to us in a form.
- restrict processing of your personal data – Data limitation
- to transfer your personal data to another company
- to withdraw consent
- to file (lodge) a complaint

In order to receive more information or proceed in actions regarding any of your rights please contact us via email info@discoveryyachting.com

Website disclaimer

The information contained in this website is for information purposes only and subject to changes without prior notice. Reliance on website provided information for any purpose is strictly visitor's responsibility. Herein, the media, photos, videos, specifications and graphics of yachts and services are solely indicative and are non-binding.

The offered yachts and services are described in written quotations and emails by Discovery Yachting as a reply to a visitor's/client's quotation request, or inquiry for our services. None of the information that can be found on this website constitutes advice, and the transmission, downloading or sending of any information does not create any contractual relationship. The availability of yachts, services, equipment and pricelists are indicated for guidance purposes only. The included links to other websites has only informative purposes and should not be considered in any case as a recommendation or endorsement by Discovery Yachting. We have neither control nor liability on neither the content nor the privacy policy of those websites, therefore visitors may visit and browse on their own responsibility.

All reasonable efforts are made to maintain Discovery Yachting website information updated and accurate, but we do not offer guarantee, neither expressed or implied, about the completeness, accuracy, reliability, regarding the informative parts of website, services, or related graphics.

In no case shall we be liable for any loss or damages or expenses including without limitation, compensatory, direct, indirect or consequential loss or damage, loss of data, income, profit, loss of or damage to property or claims by any third parties arising regarding copying or use of any information or material contained in, or referred to, on this website or otherwise from the use of this website.